## Message Text

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PAGE 01 STATE 129125 ORIGIN XMB-04

INFO OCT-01 ARA-14 ISO-00 EB-08 COME-00 AID-05 TRSE-00 FRB-01 L-03 CIAE-00 INR-10 NSAE-00 /046 R

XMB

DRAFTED BY XMB: G. DONEGAN:RH APPROVED BY ARA/AND/E:JAALLITTO XMB: A. PILZER

EB/IFD/ODF:TPARKER

-----074645 220205Z /62

R 212224Z MAY 78 FM SECSTATE WASHDC TO AMEMBASSY QUITO

UNCLAS STATE 129125

E.O. 11652: N/A

TAGS: BPRO, EC

SUBJECT: PICHINCHA CFF

1. FOLLOWING TELEX SENT MAY 16, 1978 TO BANCO DEL PICHINCHA, QUITO, ATTENTION MR. HUGO VERGARA C., GERENTE DE CREDITO QUOTE PLEASED TO ADVISE APPROVAL OF CFF FOR YOUR INSTITUTION COMPOSED OF U.S. DOLS 1 MILLION IN CREDITS. CONFIRMING LETTER FOLLOWS. YOU MAY ALSO WISH TO NOTE THAT EFFECTIVE MAY 11, 1978, EXIMBANK ELIMINATED MAXIMUM 2-1/2 PERCENT ALLOWABLE INTEREST RATE SPREAD TO FOREIGN BANKS ON CFF CREDIT AND GUARANTEED FUNDS. YOU MAY CHARGE A UNCLASSIFIED

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RATE REFLECTING RISK AND ADMINISTRATIVE COST OF EACH TRANSACTION. WE TOOK THIS LAST STEP TO ENCOURAGE FOREIGN BANKS TO CONTINUE MARKETING CFF PROGRAM AND TO ASSIST IN FINANCING ADDITIONAL SMALL AND MEDIUM SIZED BUYERS. IF YOU HAVE ANY QUESTIONS OR NEED OTHER INFORMATION PLEASE CONTACT ME DIRECTLY. BEST REGARDS. SIGNED GEORGE DONEGAN/EXIMBANK UNQUOTE. VANCE

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## Message Attributes

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**Current Classification: UNCLASSIFIED** 

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